



## S&T: Results at a Glance

	<b>Q3 2009 million euros</b>	<b>Q3 2008 million euros</b>	<b>comparison in %</b>
Sales	92,122	122,695	-24,92
EBIT	0,143	1,680	n.a.
EBITDA	1,612	3,485	-53,74
Staff Costs	26,702	33,050	-19,21
Other Operating. Expenses	9,171	12,312	-25,51
Gross Margin %	39,87 %	39,84%	

	<b>Q1 – Q3 2009 million euros</b>	<b>Q1 – Q3 2008 million euros</b>	<b>comparison in %</b>
Sales	283,102	353,529	-19,92
EBIT	-1,327	6,074	n.a.
EBITDA	3,133	11,403	-72,52
Staff Costs	87,451	96,748	-9,61
Other operating Expenses	28,828	36,232	-20,43
Gross Margin %	41,38%	39,65%	

## Sales per Business Unit

	<b>Q3 2009 million euros</b>	<b>Q3 2008 million euros</b>	<b>comparison in %</b>
Business Solutions (BS)	25,934	38,442	-32,54
Managed Services (MS)	25,682	25,698	-0,06
Enterprise Systems (ES)	40,506	58,555	-30,82

	<b>Q1 – Q3 2009 million euros</b>	<b>Q1 – Q3 2008 million euros</b>	<b>comparison in %</b>
Business Solutions (BS)	85,424	108,447	-21,23
Managed Services (MS)	72,089	72,242	-0,21
Enterprise Systems (ES)	125,589	172,840	-27,34

