



PWPW S.A.: S&T cooperates with Polish Banknote Printer

The customer

The Polish security printing works PWPW S.A. is the Polish producer of banknotes, stamps, shares and bonds or other secure documents and the biggest government-owned printing company. The company produces various security papers, including ID cards, driving licenses and passports, for government institutions. Further on PWPW S.A. is the only Polish producer of banknotes.

The challenge

In the framework of a unique outsourcing and cooperation arrangement, S&T Services Polska Sp. z o.o. welcomes the entire SAP specialists staff of PWPW TI Ltd. company, a subsidiary of Polish Security Printing Works (PWPW SA). So, all IT services has been outsourced to S&T.

S&T Services Polska has been chosen by PWPW in a competitive bid as its partner who could reshape IT operations within the PWPW capital group.

The project

As of September 2007 the whole PWPW IT team, counting 17 top SAP specialists, has been transferred to S&T Services Polska. The new S&T team (formerly of PWPW IT) continues to provide support to the PWPW Capital Group in the areas of IT and telecommunications, including SAP system maintenance and development, CRM system implementation and roll-out, a helpdesk operation and an IT service request function.

All previously signed contracts still valid between PWPW and its subsidiary PWPW IT have been passed on to S&T and outsourced to S&T's newly established department, which is made up of the former staff of PWPW IT.

S&T Services Polska has therewith pulled off a model collaboration which brings huge benefits for all the parties involved. PWPW will enjoy the usual excellent standard of service, but without having to be responsible for the administrative effort. S&T on the other side can apply the extensive expertise of the new employees to other customers.

Benefit to the customer

- top-service and support
- reduction of administration costs



S&T Poland

The S&T group of enterprises has been operating in the Polish market since the year 2000. In 2003, S&T took over sites from Fujitsu Services in seven countries, including Poland, and incorporated them into S&T Poland. In 2006, the takeover of Polish ERP specialists BEELC resulted in a huge increase in S&T core competencies. After the takeover of IMG the Information Management Group in spring 2007, the Polish branch has now expanded further with experts from IMG Poland. S&T in Poland currently employs a total of 358 staff in 12 branches.

S&T Poland belongs to the S&T Group, which, with more than 3,100 employees in 22 countries and annual sales in 2007 of 522,2 million Euro, is the leading provider of IT consultancy, solutions and services for customers in Central and Eastern Europe, in the Germany-Austria-Switzerland (DACH) region and in China and Japan.

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